

# Trends in Moving for 2019

John Becker

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AMSA



# Trends in Moving for 2019

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- New Consumer Trends
- Business Issues
- Advocacy Areas



# CONSUMER TRENDS

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- Fewer Americans are Moving
- People Value Their Phone More Than Big, Heavy Furniture
- More Possessions are Disposable
- Increased Trust in Internet Companies
- Don't Want Strangers in Home



# CHANGES TO INDUSTRY

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- Virtual Surveys
- Electronic Inventories
- Containerization
- Segmented Transportation
- Autonomous Vehicles
- Rated Labor Pools
- Reusable Materials



# INDUSTRY TOMORROW

## FMCSA

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- Additional resources for DOT to educate public
- *Ready to Move* provided earlier and on websites
- *Your Rights and Responsibilities* brochure updated
- Allow virtual surveys instead of 50-mile exception
- Eliminating separate Order for Service requirement
- Bill of Lading presented to customer before move
- New estimate not Amended when items added
- Allow electronic documents without a waiver





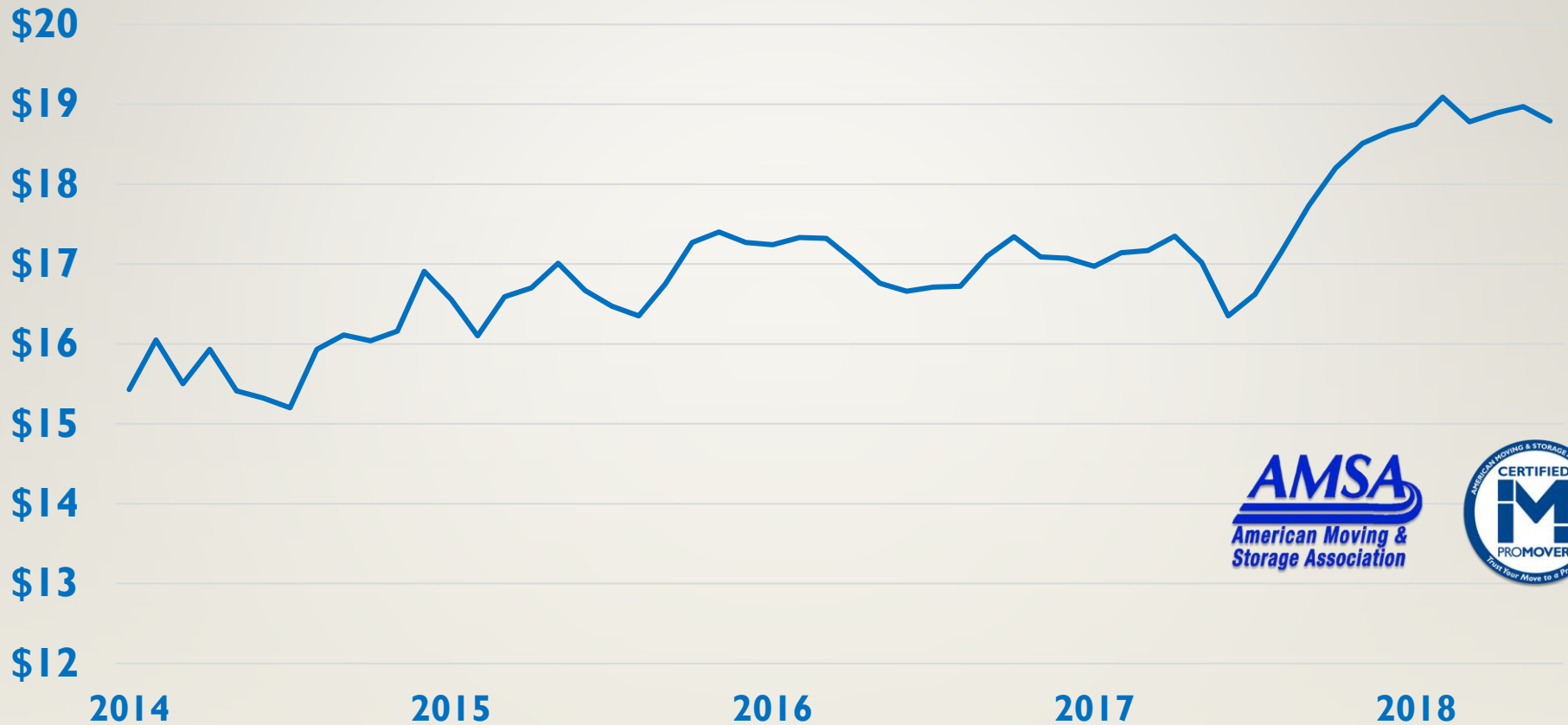
# BUSINESS ISSUES

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- Driver Shortage
- Labor Shortage
- Capacity Problems in Peak Season
- Increasing Costs
- Ownership Transitions to Next Generation
- More Need for Training with Turnover



# MEDIAN HHG WAGES



# BUSINESS ISSUES

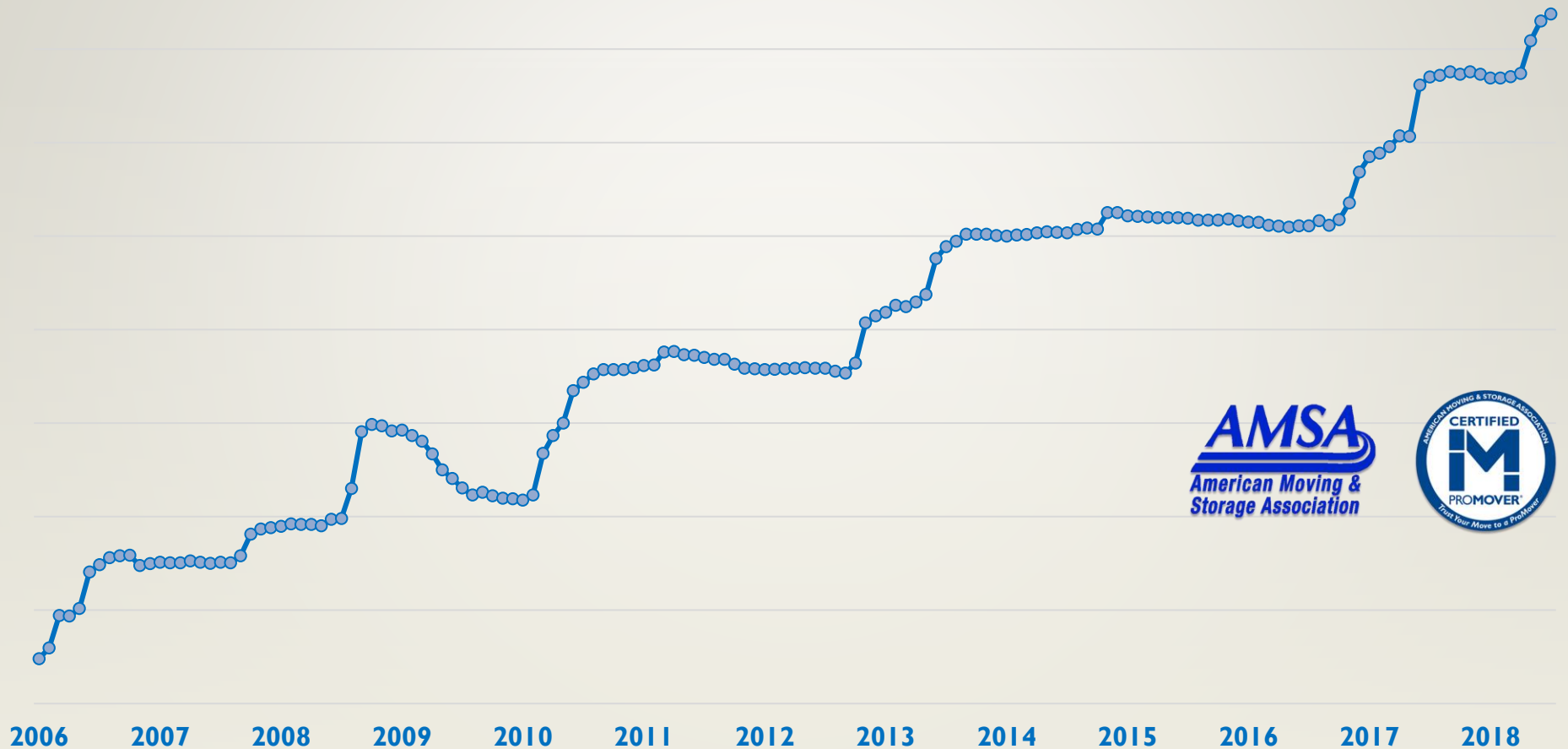
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# COST OF CARDBOARD BOXES



**AMSA**  
American Moving &  
Storage Association



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# NEW COMPUTERIZED TRAINING

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**AMSA's eLearning**  
*Your Path to Moving Excellence*



# ADVOCACY AREAS

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- ELD Mandate / Hours of Service
- Military Outsourcing
- Independent Contractor Status
- Consumer Protection
- Peak Season Temporary Labor
- Moving Expense Deduction







# JANUARY 20-21

# SAN DIEGO

Courtyard by Marriott  
in San Diego's Old Town

[MOVING.ORG/SAFETY](https://moving.org/safety)





# QUESTIONS?

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American Moving & Storage Association

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